# Minnesota, Iowa, & Wisconsin **Insurance Continuing Education**



Find out why other agents say:
ENTURES, INC. "This is the BEST continuing education!" **REGISTER NOW!** 



# We make insurance CE Easy & Convenient with the BEST NO EXAM LIVE WEBINARS. Additional details inside.

- Each course is approved for four-hours Insurance CE in Minnesota, Iowa, and Wisconsin
- Validation for required MA/LTC Partnership and MN Best Interest Standards Annuity.
- Includes multiple approved ethics classes.
- Available in either morning or afternoon sessions.
- Offering 15 courses totalling 60 insurance CE credit hours.
- Select from a variety of different courses and topics.
- Confirmation email includes access instructions.
- Participants receive a reminder three days prior to class.
- Volume discounts for purchasing multiple classes.

# Or get ALL Your CE for ONLY \$39!

For about \$1 a day, complete any or all of our online insurance CE courses. Meet your CE requirement for this renewal and even the next by purchasing 30 days UNLIMITED access for just \$39.\*

> BEST Value!

Upbeat-NEVER boring! BEST learning experience I've ever had!

> Carolyn Tix, Senior Sales Account Specialist, BCBS of MN

My 5th year taking CE with Bryan Ventures...LOVE IT!

Jacqueline Schmidt, Sales Associate, Farm Bureau Financial Services



I found the written information in the online courses to be funny and entertaining. With ethics courses, you never know what you're going to get and so often they are BORING... not the case for this one!

> Amy C. Miller, LUTCF, Senior Branch Manager, Liberty Mutual Insurance



Vebinars

ENTURES, INC. 2024-2025

Insurance **Continuing Education** 

Over 30 years' experience enhancing the education of insurance and investment professionals.



Each course is approved for 4-hours of Insurance Continuing Education in Iowa, Minnesota, and Wisconsin. AM classes begin at 8 a.m. ~ PM courses begin at 12:30 p.m. (central).

SERIES	А	В	С	D	Е
DAY ONE	Building Abundance	Economic (In) Equality	Making Money	Financial Fractures	Retiring Healthy & Well
DAY TWO	Ethics: Ethical Evolution	Ethics: What would you do?	Best Interest - Annuities	Ethics: Where'd you get that story?	Ethics: Is it Black & White?
DAY THREE	Living Your Best Retirement	Global Perspective of Healthcare	Middle Class Gap	MA Eligibility & LTC Partnerships	World Healthcare

The courses with ETHICS in the title meet the ethics requirement for IA, MN & WI resident agents. Multiple ethics courses can be taken in the same renewal period and qualify. MA Eligibility & LTC Partnership satisfies the subsequent 4 hour refresher course for the "MA Eligibility & the LTC Partnership Program" in Iowa and Minnesota. Best Interest Standards of Conduct for Annuity Sales qualifies for the required course to sell annuities to Minnesota residents.

#### **INSURANCE**

#### Best Interest Standards of Annuity Sales

This course offers the need-to-know information about annuities to satisfy the education requirement under Minn. Stat. MN 72A.2033.

#### What Should We Do About Healthcare?

In ranking after ranking, America lags other developed nations in offering affordable healthcare solutions. Through a variety of resources, we hope to answer the question, "What should we do about healthcare?".

#### MA Eligibility & LTC Partnership Program

This course offers the required information on partnership legislation and also enhances your education of the LTC market so you are better able to inform your clients of various coverage options.

Satisfies the 4 hour refresher for the "MA Eligibility & the LTC Partnership Program" in Iowa and Minnesota. Also approved for MN Mortuary Science General CE.

#### Global Perspective of Healthcare

Healthcare varies across the globe as countries make different attempts to ensure their population is provided care, but who has taken the best stance? In this class, we hope to find what the U.S. can learn from other nations.

#### PLANNING

#### Retiring Healthy & Well

We look forward to retiring, but it's not fun if our health doesn't allow us to enjoy it. This course explores the science of aging well to reduce healthcare costs and get more out of retirement.

#### Living Your Best Retirement

Most of us work hard all our lives to finally enjoy retirement. We look at pivotal ways to ensure we can help our clients surpass their ideals by getting the most out of our savings and social security.

#### Middle Class Gap

The wealth gap between the middle class and the very rich is ever widening. We explore common causes to help our clients get back on track.

#### Ethics: Is It Black and White?\*

It should be simple, but it's not always easy to determine the "right" action. Sometimes, our bias gets in the way. Considering fairness, justice, and equality, we will try to define "What is right?"

#### Ethical Evolution\*

What we believe is right changes over time. By looking at some work environments made famous through television, like The Office, Mad Men and Mary Tyler Moore, we'll determine what's changed and what is the same in business ethics.

#### Ethics: What would you do? (Fairness)\*

Is fairness just a matter of perspective? Or is it an ethical concept for which we should still strive? We'll try to answer that and other matters of equality as we discuss, "What would you do?"

#### Ethics: Where's You Get That Story? (Truth)\*

Many people cite honesty as their first ethical consideration, yet the truth can be hard to come by. We'll explore the falsity in many common beliefs to determine how much we value the truth.

\*These courses meet the ethics requirement in IA, MN, & WI.

#### **CONSIDERATIONS**

#### Economic (In)Equality

Wages and wealth distribution for the typical American family have not kept up with key inflation indicators. We'll explore the causes and how we might help our clients stay on track with their financial goals.

#### Financial Fractures

Recent bank failures, stock volatility, crypto crash, and insurance rates have triggered fears for many Americans. We'll examine common causes and legislation to shore up your clients' financial security.

#### Making Money

U.S. monetary policy have a far reaching scope in our economy and even of the economies abroad. With the Federal Reserve at the helm, this course explores legislative reform to determine, "Are we making too much money?"

#### Building Abundance

Our client's financial future is better when the economy is prosperous. We will examine the legislation of successful economic eras to determine how to build abundance for your clients.

#### ETHICS

We offer CE classes that give

agents:

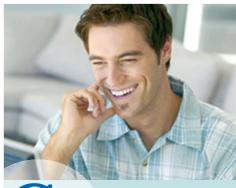
~information of value to your business or personal finances

~involvement in your learning experience

~entertaining and engaging presentations

~interesting topics with relevant examples

# **Online Courses**



# onvenient ANYTIME, ANYWHERE with asy NO LIMIT to access!

only 1/F questions, with three test attempts, and the test questions never change!

# Sample Questions throughout the material.

Many on the final exam.

Sign On TODAY
And find out why other agents say,
"This is the BEST CE!"

Photos are for illustrative purposes only and all persons shown are models.

https://bryanventures.com/product-category/live-insurance-continuing-education-classes/
Detailed course descriptions and current class schedule available at the website.

#### The BEST Service!

- Credits reported daily—often within hours of course completion
- You'll get your certificate immediately after all of our classes
- Staff available most evenings & weekends via email to assist you
- Easy to follow online technical support available 24/7

## Take the BEST LIVE CE anywhere!

Join our approved insurance continuing education classes from the comfort of your home, office, have an internet connection, you based Zoom room. REGISTER TODAY to find out why other agents say, "This is the BEST CE!"

## What other agents say:

Fun! Seriously.

- Fred Jensen, Financial Advisor, Edward Jones

Bryan Ventures is the BEST INSURANCE CE! No other CE provider can match the content and engaging presentation.

> — James Walker, Old Northwest Company

I give Bryan Ventures insurance classes FIVE STARS! They cannot be matched by any other CE provider *—simply the BEST.* 

- Merry Ofstad, US Bank

Hands down the BEST INSURANCE CE classes around!

Greg Kaslow, — First Service Insurance Agency

BEST locations, BEST topics, **BEST discussions!** 

The ONLY CE I'll use--EVER.

 Dennis Solberg, Woodbury Financial



Simply the BEST CE!

quickly - very useful

James Koca, Agency Manager,

Necedah Insurance Agency

- Scott Neudecker, Woodbury Financial

			I	i	ve Webii		<b>ITS</b>
DATE	SERIES		DAY ONE		DAY TWO		DAY THREE
JAN	С	PM	Making Money - Jan 16	AM	Best Interest Annuity - Jan 17	PM	Middle Class Gap - Jan 18
2024	D	AM	Financial Fractures - Jan 23	PM	Ethics: Story? Truth - Jan 24	AM	MA/LTC Partnership - Jan 25
FEB	Е	PM	Retiring Healthy & Well - Feb 20	AM	Ethics: Black & White? - Feb 21	PM	What in the World HC - Feb 22
2024	А	AM	Building Abundance - Feb 27	PM	Ethical Evolution - Feb 28	AM	Living Best Retirement - Feb 29
MAR	В	PM	Economic (In)Equality - Mar 19	AM	Ethics: Do? Fairness - Mar 20	PM	Global Healthcare - Mar 21
2024	С	AM	Making Money - Mar 26	PM	Best Interest Annuity - Mar 27	AM	Middle Class Gap - Mar 28
APR	D	PM	Financial Fractures - Apr 16	AM	Ethics: Story? Truth - Apr 17	PM	MA/LTC Partnership - Apr 18
2024	Е	AM	Retiring Healthy & Well - Apr 23	PM	Ethics: Black & White? - Apr 24	AM	What in the World HC - Apr 25
MAY	А	PM	Building Abundance - May 21	AM	Ethical Evolution - May 22	PM	Living Best Retirement - May 23
2024	В	AM	Economic (In)Equality - May 28	PM	Ethics: Do? Fairness - May 29	AM	Global Healthcare - May 30
JUN	С	PM	Making Money - Jun 18	AM	Best Interest Annuity - Jun 19	PM	Middle Class Gap - Jun 20
2024	D	AM	Financial Fractures - Jun 25	PM	Ethics: Story? Truth - Jun 26	AM	MA/LTC Partnership - Jun 27
JUL	Е	PM	Retiring Healthy & Well - Jul 9	AM	Ethics: Black & White? - Jul 10	PM	What in the World HC - Jul 11
2024	А	AM	Building Abundance - Jul 16	PM	Ethical Evolution - Jul 17	AM	Living Your Best Retirement - Jul 18
AUG	В	PM	Economic (In)Equality - Aug 13	AM	Ethics: Do? Fairness - Aug 14	PM	Global Healthcare - Aug 15
2024	С	AM		PM	Best Interest Annuity - Aug 21	AM	Middle Class Gap - Aug 22
SEP	D	PM		AM	Ethics: Story? Truth - Sep 18	PM	MA/LTC Partnership - Sep 19
2024	Е	AM	Retiring Healthy & Well - Sep 24	PM	Ethics: Black & White? - Sep 25	AM	What in the World HC - Sep 26
ОСТ	А	PM		AM	Ethical Evolution - Oct 23	PM	Living Best Retirement - Oct 24
2024	В	AM	Economic (In)Equality - Oct 29	PM	Ethics: Do? Fairness - Oct 30	AM	Global Healthcare - Oct 31
NOV	С	PM	Making Money - Nov 12	AM	Best Interest Annuity - Nov 13	PM	Middle Class Gap - Nov 14
2024	D	AM	Financial Fractures - Nov 19	PM	Ethics: Story? Truth - Nov 20	AM	MA/LTC Partnership - Nov 21
DEC	Е	PM		AM	Ethics: Black & White? - Dec 4	PM	What in the World HC - Dec 5
2024	Α	AM	Building Abundance - Dec 10	PM	Ethical Evolution - Dec 11	AM	Living Best Retirement - Dec 12
JAN	В	PM	Economic (In)Equality - Jan 21	AM	Ethics: Do? Fairness - Jan 22	PM	Global Healthcare - Jan 23
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2025	А	AM	Building Abundance - Oct 28	PM	Ethical Evolution - Oct 29	AM	Living Best Retirement - Oct 30
NOV	В	PM	Economic (In)Equality - Nov 11	AM	Ethics: Do? Fairness - Nov 12	PM	Global Healthcare - Nov 13
2025	С	AM	Making Money - Nov 18	PM	Best Interest Annuity - Nov 19	AM	Middle Class Gap - Nov 20
DEC	D	PM	Financial Fractures - Dec 2	AM	Ethics: Story? Truth - Dec 3	PM	MA/LTC Partnership - Dec 4
2025	Е	AM	Retiring Healthy & Well - Dec 9	PM	Ethics: Black & White? - Dec 10	AM	What in the World HC - Dec 11

# Registration

## **Wondering How The Online Courses Work?**

Buy LIVE CE for two renewals and receive a larger discount.

Test drive our **EASY** online courses with our SAMPLE DEMO: https://bryanventures.com/easiest-online-insurance-continuing-education

LIVE IUITION (In-Person & Webinar)
All 24 LIVE CE \$ 295.00
20 Hours: Five Classes \$ 275.00
16 Hours: Four Classes \$ 235.00
12 Hours: Three Classes \$ 185.00
8 Hours: Two Classes \$ 125.00
4 Hours: One Class \$ 65.00

Classroom tuition rates are per agent. Credits cannot be divided between multiple agents to receive volume discount. Cancellations or registration changes are subject to a \$25 reschedule fee and should be submitted two weeks prior the the meeting date. If you choose to pay the day of class, the tuition could be 20% higher than the quoted prices. Refunds and some special requests may be subject to other fees and are available at: https://bryanventures.com/insurance-course-tuition

#### 24 Credit Combo

(16 Classroom & 8 Online)	\$ 340.00
(12 Classroom & 12 Online)	\$ 235.00

#### Online Tuition

30 Days Unlimited Access \$ 39.00	
All 24 CE Credits Online \$ 59.00	
Individual Courses \$10.00 to \$45.00	

### NAIC Reporting Fee (WI & IA only)

Per credit hour									\$1.25

#### Recreate Certficate

Replace a lost certificate . . . . . . . \$25.00

## **Easy Registration Options:**

1. Web: www.bryanventures.com

2. Fax: 651-257-8795

3. Call: 651-257-8799 (or text)

4. Email: customerservice@bryanventures.com

## COURSE INFORMATION INSIDE

#### 30 days UNLIMITED ACCESS-\$39

For about \$1 a day, complete any or all of our 20+ approved online CE courses totaling nearly 100 credit hours. Meet your CE requirement for this renewal and even the next with one of the lowest tuition offers in the industry! BEST PRICE ANYWHERE!

#### Referrals Pay!

Share our course information with other agents. Register together and the whole group receives lower tuition. Visit our website for details.

Participant Information		Method	of Paymen	t				
Name License Renev	val Date	□ Check	Credit Card:	VISA ☐ MasterCard	d 🗆 Discover	☐ AmEx		
Resident StateLicense #		Card No						
National Producer # Phone		Signature						
Address		Name on Card	d					
City State	Zip	Billing Addres	s					
Email Address		City		State	_ Zip			
Classroom Course Selection Each class is 4 Insu	rance CE credits	AVS Code		Exp. Date				
Course #1	Date		- A \$40 fee w	vill be added to emai	il or fax registra	ations. Th		
Course #2	Date			ensures you receive all access information and updates.				
Course #3	Date		To avoid thi	s charge, please regi	ister at our wek	osite.		
Course #4	Date							
Course #5	Date		_   = = = = = = = = = = = = = = = = = =	Purchase				
Course #6	Date		_	redits Classroom \$295				
Online Course Selection Sample - Complete list on o	ur wehsite			oo Credits (16 Class/8 On oo Credits (12 Class/12 O				
☐ MA / LTC Partnership***\$45 ☐ A Question of Ethi 8 hrs. Ins. CE MN 4 hrs. Ins. CE MN	cs***\$25 🗌 Ethical II	nsurance* c. CE MN						
☐ Retirement Planning\$40 ☐ Common Errors**. 7 hrs. Ins. CE MN	\$25 ☐ Limit Lia 3 hrs. Ins	bility s. CE MN	\$20 # of Hours <sub>-</sub>	L110	er tuition from in top section			
☐ Credit Crisis	\$25 □ Natural   2 hrs. Ins	Disasters s. CE MN	\$15 Online					
☐ SS & Medicare	2 hrs. Ins	s. CE MN	\$15	INLIMITED ACCESS for ON ion for this option expires 3				
☐ Tax-Favored Health Plans\$35 ☐ Real Estate Investr 6 hrs. Ins. CE MN 4 hrs. Ins. CE MN	nents\$25 ☐ Funding 2 hrs. Ins	LTC s. CE MN	\$15	Credits Online \$59	Total			
☐ Auto Ins & Credit Score\$30 ☐ Entertaining Ethics 5 hrs. Ins. CE MN 4 hrs. Ins. CE MN		location s. CE MN	¢4 =	urs NEVER expire—use then	_			
☐ Money Matters	2 hrs. Ins	Mortgages			Total			
☐ College Funding\$30 ☐ Toy Insurance 5 hrs. Ins. CE MN 3 hrs. Ins. CE MN		Policies CE MN		eportina Fee (IA 8	& WI ONLY) REG	QUIRED		

\*indicates course either meets the ethics requirement in MN or the MN LTC refresher requirement or the MN Annuity

Suitability requirement. \*\*indicates MN Mortuary Science General CE approval

<b>Bundle Purchase</b>							
☐ All 24 Credits Classroom	Total						
☐ 24 Combo Credits (16 Class/8 Online) \$340 Total							
☐ 24 Combo Credits (12 Cla	ass/12 Online) \$235	Total					
Classroom # of Hours	rom tion						
Online							
☐ 30 Days UNLIMITED ACCESS for ONLY \$39 Credit validation for this option expires 30 days from purchase.							
☐ All 24 CE Credits Online \$59 Online CE hours NEVER expire—		Total newal or even the next!					
# of Credits		Total					
NAIC Reporting Fe	e (IA & WI ON	LY) REQUIRED					

\$ 1.25

Total

☐ Add per credit hour