



2020 & 2021 Online & Classroom Insurance Continuing Education

Find out why other agents say: *"This is the **BEST** continuing education!"*

REGISTER NOW!



Get ALL Your CE for ONLY \$30!

For just \$1 a day, complete any or all of our online courses.

Meet your CE requirement for this renewal and even the next by purchasing 30 days UNLIMITED access for just \$30.

BEST Value!

Bryan Ventures, Inc.
141-8th Avenue South
South Saint Paul, MN 55075

www.bryanventures.com

Save 10% on your tuition.

Visit our website for details:

<https://bryanventures.com/insurance-ce-savings>

Upbeat—NEVER boring! BEST learning experience I've ever had!

Carolyn Tix, Senior Sales Account Specialist, BCBS of MN

My 5th year taking CE with Bryan Ventures...LOVE IT!

Jacqueline Schmidt, Sales Associate, Farm Bureau Financial Services

I found the written information in the online courses to be funny and entertaining. With ethics courses, you never know what you're going to get and so often they are BORING... not the case for this one!

Amy C. Miller, LUTCF, Senior Branch Manager, Liberty Mutual Insurance

Classroom Online

Unlimited Course Access ONLY \$30!



Insurance Continuing Education

2020 & 2021

Over 30 years' experience enhancing the education of insurance and investment professionals.

Registration

Wondering How The Online Courses Work?

Test drive our online courses with our SAMPLE DEMO:
<https://bryanventures.com/online-course-instructions>

Classroom tuition includes snacks and refreshments!
 To keep our tuition affordable, we no longer provide lunch.

Easy Registration Options:

1. Web: www.bryanventures.com
2. Mail: Bryan Ventures, Inc.
141-8th Avenue South
South Saint Paul, MN 55075-2207
3. Fax: 651-257-8795
4. Call: 651-257-8799 (or text)
5. Email: customerservice@bryanventures.com

COURSE INFORMATION INSIDE

30 days UNLIMITED ACCESS—\$30

For just \$1 a day, complete any or all of our 20+ approved online CE courses totaling nearly 100 credit hours. Meet your CE requirement for this renewal and even the next with one of the lowest tuition offers in the industry! BEST DEAL ANYWHERE!

Referrals Pay!

Share our course information with other agents. Register together and the whole group receives lower tuition. Visit our website for details.

Classroom Tuition

- All 24 In Classroom \$ 275.00
- 20 Hours: Five Classes. \$ 250.00
- 16 Hours: Four Classes \$ 225.00
- 12 Hours: Three Classes \$ 175.00
- 8 Hours: Two Classes \$ 120.00
- 4 Hours: One Class \$ 65.00

Classroom tuition rates are per agent. Credits cannot be divided between multiple agents to receive volume discount. Cancellations or registration changes received within 5 days of the seminar date are subject to a \$20.00 processing fee. If you choose to pay the day of class for any of our classroom courses, the tuition will be 20% higher than the quoted prices. Some special requests are subject to other fees and are available at: <https://bryanventures.com/insurance-course-tuition>

24 Credit Combo

- (16 Classroom & 8 Online) \$ 260.00
- (12 Classroom & 12 Online) . . . \$ 215.00

Online Tuition

- 30 Days Unlimited Access. \$ 30.00
- All 24 CE Credits Online \$ 45.00
- Individual Courses \$10.00 to \$ 30.00

Precensing Course Tuition

- L & H; P & C; or Series 6 \$129.00
- Series 63 \$ 70.95
- Study Guide \$ 30.00

Participant Information

Name _____ License Renewal Date _____

Resident State _____ License # _____

National Producer # _____ Phone _____

Address _____

City _____ State _____ Zip _____

Email Address _____

Method of Payment

Check Credit Card: VISA MasterCard Discover AmEx

Card No. _____

Signature _____

Name on Card _____

Billing Address _____

City _____ State _____ Zip _____

AVS Code _____ Exp. Date _____

Classroom Course Selection 4 credits per half day

Location #1 _____ Date(s) _____

DAY A Global Healthcare DAY B Outlive Your Money DAY C Economic Influences DAY D MA & LTCP
 SS & Other Nations Become a Millionaire Ethics: Is that Right? Working w/ Ethics

Location #2 _____ Date(s) _____

DAY A Global Healthcare DAY B Outlive Your Money DAY C Economic Influences DAY D MA & LTCP
 SS & Other Nations Become a Millionaire Ethics: Is that Right? Working w/ Ethics

Online Course Selection Sample - Complete list on our website.

- | | | |
|--|--|--|
| <input type="checkbox"/> MA / LTC Partnership***.....\$30
8 hrs. Ins. CE MN | <input type="checkbox"/> A Question of Ethics***.....\$20
4 hrs. Ins. CE MN | <input type="checkbox"/> Toy Insurance\$15
3 hrs. Ins. CE MN |
| <input type="checkbox"/> Retirement Planning\$28
7 hrs. Ins. CE MN | <input type="checkbox"/> Annuity Suitability & Disclosure***.....\$20
4 hrs. Ins. CE MN | <input type="checkbox"/> Ethical Insurance*\$15
3 hrs. Ins. CE MN |
| <input type="checkbox"/> Credit Crisis\$24
6 hrs. Ins. CE MN | <input type="checkbox"/> Common Errors**.....\$20
4 hrs. Ins. CE MN | <input type="checkbox"/> Limit Liability.....\$15
3 hrs. Ins. CE MN |
| <input type="checkbox"/> SS & Medicare\$24
6 hrs. Ins. CE MN | <input type="checkbox"/> IRAs\$20
4 hrs. Ins. CE | <input type="checkbox"/> Natural Disasters\$10
2 hrs. Ins. CE MN |
| <input type="checkbox"/> Tax-Favored Health Plans ..\$24
6 hrs. Ins. CE MN | <input type="checkbox"/> MA / LTC Partnership***.....\$20
4 hrs. Ins. CE MN | <input type="checkbox"/> Financial Stability**.....\$10
2 hrs. Ins. CE MN |
| <input type="checkbox"/> Auto Ins & Credit Score.....\$25
5 hrs. Ins. CE MN | <input type="checkbox"/> Real Estate Investments.....\$20
4 hrs. Ins. CE MN | <input type="checkbox"/> Funding LTC\$10
2 hrs. Ins. CE MN |
| <input type="checkbox"/> Money Matters.....\$25
5 hrs. Ins. CE MN | <input type="checkbox"/> Entertaining Ethics*.....\$20
4 hrs. Ins. CE MN | <input type="checkbox"/> Asset Allocation.....\$10
2 hrs. Ins. CE MN |
| <input type="checkbox"/> College Funding.....\$25
5 hrs. Ins. CE MN | <input type="checkbox"/> Capital Gains.....\$15
3 hrs. Ins. CE MN | <input type="checkbox"/> Reverse Mortgages.....\$10
2 hrs. Ins. CE MN |
| | | <input type="checkbox"/> Umbrella Policies.....\$5
1 hr. Ins. CE MN |

*indicates course either meets the ethics requirement in MN or the MN LTC refresher requirement or the MN Annuity Suitability requirement. **indicates MN Mortuary Science General CE approval

Bundle Purchase

- All 24 Credits Classroom \$275 Total _____
- 24 Combo Credits (16 Class/8 Online) \$260 Total _____
- 24 Combo Credits (12 Class/12 Online) \$220 Total _____

Classroom

of Hours _____ Enter tuition from chart in top section _____

Online

- 30 Days UNLIMITED ACCESS for ONLY \$30
Credit validation for this option expires 30 days from purchase.
 - All 24 CE Credits Online \$45 Total _____
Online CE hours NEVER expire—use them for this renewal or even the next!
- # of Credits _____ Total _____

Precensing Courses

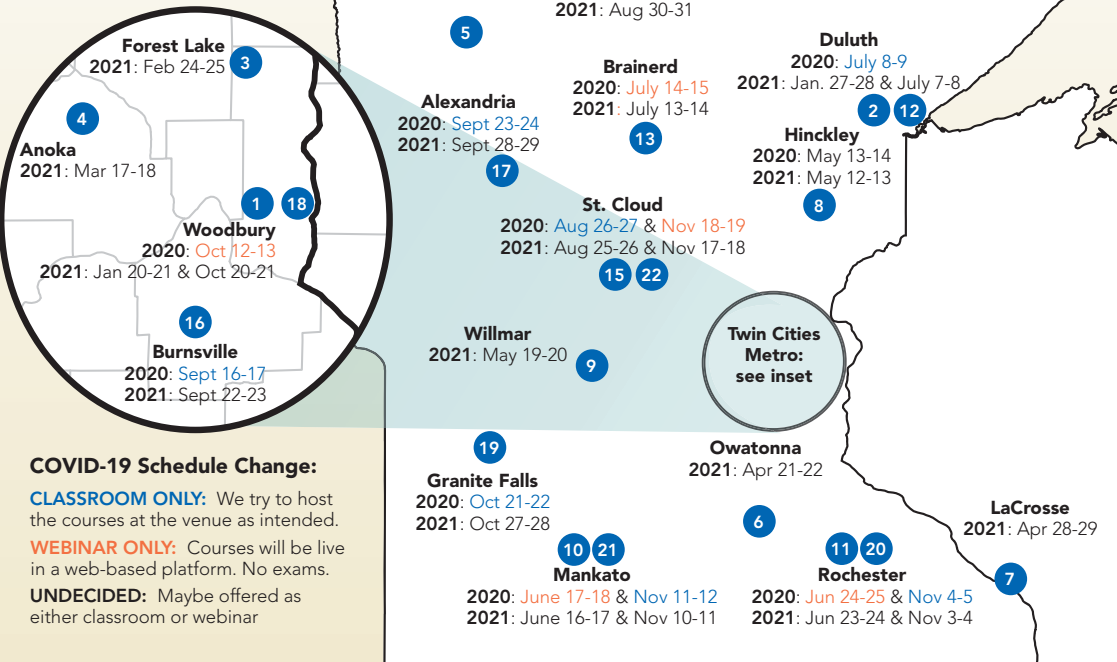
- L&H P&C Series 6 \$129.00 *Please circle your selection*
- Series 63 \$ 70.95
- Study Guide \$ 30.00 Total _____

With several getaway locations, consider combining your CE with a vacation or golf outing!

Bring the BEST live classroom CE to you!

If 10 or more agents in your office, agency network or community are interested, you can contract with Bryan Ventures to bring our instructors to you! You'll save over our standard tuition rates plus get the same great classes when it's convenient for your schedule.

2020 & 2021 Locations & Dates



LIVE INSURANCE CE AT TROPICAL DESTINATIONS
 Discount Travel Packages to Tropical Resorts with 16 Hours Insurance CE Available
 Check our website for details.

What other agents say:

Fun! Seriously.

— Fred Jensen, Financial Advisor, Edward Jones

Bryan Ventures is the BEST INSURANCE CE! No other CE provider can match the content and engaging presentation.

— James Walker, Old Northwest Company

I give Bryan Ventures insurance classes FIVE STARS! They cannot be matched by any other CE provider

—simply the BEST.
 — Merry Ofstad, US Bank

Hands down the BEST INSURANCE CE classes around!

Greg Kaslow,
 — First Service Insurance Agency

*BEST locations BEST topics
 BEST discussions!*

The ONLY CE I'll use--EVER.

— Dennis Solberg, Woodbury Financial

CITY	LOCATION	DATE	CLASS DAY CODE
1 Woodbury, MN	Country Inn & Suites, 6003 Hudson Road	2021: Jan 20	A Jan 21 C
2 Duluth, MN	Clearwater Grille, 5135 North Shore Drive	2021: Jan 27	B Jan 28 D
3 Forest Lake, MN	American Legion, 355 West Broadway Ave	2021: Feb 24	B Feb 25 D
4 Anoka, MN	Greenhaven Golf Course, 2800 Greenhaven Rd	2021: Mar 17	A Mar 18 C
5 Detroit Lakes, MN	Holiday Inn on the Lake, 1155 Hwy. 10 East	2021: Mar 24	B Mar 25 D
6 Owatonna, MN	Comfort Inn, I35, Exit 45	2021: Apr 21	B Apr 22 D
7 La Crosse, WI	La Crosse Country Club, 300 Marcou Road	2021: Apr 28	A Apr 29 C
8 Hinckley, MN	Grand Hinckley Inn (across from the Casino), 111 Lady Luck Drive	2021: May 12	A May 13 C
9 Willmar, MN	The Oaks at Eagle Creek, 1000 26th Ave N.E.	2021: May 19	B May 20 D
10 Mankato, MN	The Loose Moose Conference, 119 S. Front St	2020: Jun 17 A Jun 18 C - 2021: Jun 16 B Jun 17 D	
11 Rochester, MN	Centerstone Plaza Hotel, 401-6th Street S.W.	2020: Jun 24 B Jun 25 D - 2021: Jun 23 A Jun 24 C	
12 Duluth, MN	Clearwater Grille, 5135 North Shore Drive	2020: July 8 B July 9 D - 2021: July 7 A July 8 C	
13 Brainerd, MN	Super 8 Baxter, 14341 Edgewood Drive	2020: July 14 A July 15 C - 2021: July 13 B July 14 D	
14 Walker, MN	Chase on the Lake Resort, 502 Cleveland Blvd	2020: Aug 19 A Aug 20 C - 2021: Aug 30 B Aug 31 D	
15 St. Cloud, MN	Homewood Suites, 115 37th Avenue North	2020: Aug 26 B Aug 27 D - 2021: Aug 25 A Aug 26 C	
16 Burnsville, MN	Best Western Premier, 14201 Nicollet Ave S.	2020: Sep 16 B Sep 17 D - 2021: Sep 22 A Sep 23 C	
17 Alexandria, MN	Alexandria Golf Club, 2300 N. Nokomis St	2020: Sep 23 A Sep 24 C - 2021: Sep 28 B Sep 29 D	
18 Woodbury, MN	Country Inn & Suites, 6003 Hudson Road	2020: Oct 12 A Oct 13 C - 2021: Oct 20 B Oct 21 D	
19 Granite Falls, MN	Prairie's Edge Casino, 5616 Prairie's Edge Lane	2020: Oct 21 B Oct 22 D - 2021: Oct 27 A Oct 28 C	
20 Rochester, MN	Centerstone Plaza Hotel, 401-6th Street S.W.	2020: Nov 4 A Nov 5 C - 2021: Nov 3 B Nov 4 D	
21 Mankato, MN	The Loose Moose Conference, 119 S. Front St	2020: Nov 11 B Nov 12 D - 2021: Nov 10 A Nov 11 C	
22 St. Cloud, MN	Homewood Suites, 115 37th Avenue North	2020: Nov 18 A Nov 19 C - 2021: Nov 17 B Nov 18 D	
DESTINATION Continuing Ed	Discount Travel Packages to Tropical Resorts with 16 Hours Insurance CE Available	http://bryanventures.com/product-category/destination-live-ce-classes CHECK OUT OUR TRAVEL DATES AND REGISTER TODAY	



Simply the **BEST CE!**

— Scott Neudecker,
Woodbury Financial

The time in class passed quickly—very useful information. Definitely one of the BEST CE courses I've attended!

James Koca, Agency Manager,
Necedah Insurance Agency

The BEST Service!

- Credits reported daily—many times within hours of course completion
- You'll get your certificate immediately after all of our classes
- Staff available most evenings & weekends via email to assist you
- Easy to follow online technical support available 24/7

2020 & 2021 Live Classes

Each course is a 4 credit hour offering approved for Minnesota, Iowa, and Wisconsin insurance CE.

DAY	A	B	C	D
8:00 a.m. to 11:50 a.m.	Global Perspective of Healthcare Classroom & Webinar	Will You Outlive Your Money? Classroom & Webinar	Economic Influences Classroom & Webinar	MA Eligibility & LTC Partnership Classroom Only
12:45 p.m. to 4:35 p.m.	Social Security & Other Nations Classroom & Webinar	How to Become a Millionaire Classroom & Webinar	Ethics: What is Right? Classroom & Webinar	Working with Ethics Classroom Only

Classes are approved for four hours Insurance Continuing Education (CE) in Minnesota, Iowa, and Wisconsin regardless of the location you attend. The two courses with ETHICS in the title meet the ethics requirement for MN, IA & WI resident agents and both can be taken in the same renewal period. MA Eligibility & LTC Partnership satisfies the subsequent 4 hour refresher course for the "MA Eligibility & the LTC Partnership Program" in Minnesota.

Economic Influences

History can tell us a lot about what makes us prosperous and what steals our wealth. By examining key economic eras of both recession and growth, we hope to help you make wiser choices about the future of the American wallet.

Will You Outlive Your Money?

Two fundamental indicators shape one's retirement, and both are unknown – life expectancy and inflation. In this course, we'll explore the impact of both to ensure we live a long and happy life blessed with financial freedom.

How to Become a Millionaire

People have been working hard to accumulate wealth throughout the ages, yet few ever find their way to financial freedom. In this course, we'll look at a few key books and methods to share the secrets of how you and your clients can become millionaires.

Ethics: What is Right?

It should be simple, but it's not always easy to determine the "right" course of action. Sometimes our bias and preconceived notions point us in the wrong direction. As we further consider ethical concepts like fairness and equality, we will try to define, "What is right?"*

Working with Ethics

The double meaning is intended: We will "work" through several ethical questions to better determine how to uphold ethical standards in the workplace.*

*These courses meet the ethics requirement in MN, IA & WI.

Global Perspective of Healthcare

Healthcare varies around the world as countries make different attempts to ensure their population is adequately provided care, but who has taken the best stance? By reviewing the famously quoted World Health Organization ranking and diving into a Frontline piece comparing reform of five developed countries, we hope to find what the U.S. can learn from the successes and failures of other nations in the world.

Social Security & Other Developed Nations

Social Security is the backbone of American retirement planning. In this course, we'll learn more about the history of this pivotal program as well as current financing updates. We'll also consider what our global partners are doing in the world of Social Insurance to answer the question, "How does retirement planning in the US stack up?"

MA Eligibility and LTC Partnership Program

The market of LTC Insurance is constantly changing and the Medical Assistance (MA) Partnership initiative is at the forefront. This course offers current information on partnership legislation, but also enhances your education of the senior market so you are better able to inform your clients of various coverage options.

Satisfies the subsequent 4 hour refresher course for the "MA Eligibility & the LTC Partnership Program" in Minnesota. Also approved for MN Mortuary Science General CE.

We offer CE classes that give agents:

- information of value to your business or personal finances
- involvement in your learning experience
- entertaining and engaging presentations
- interesting topics with relevant examples

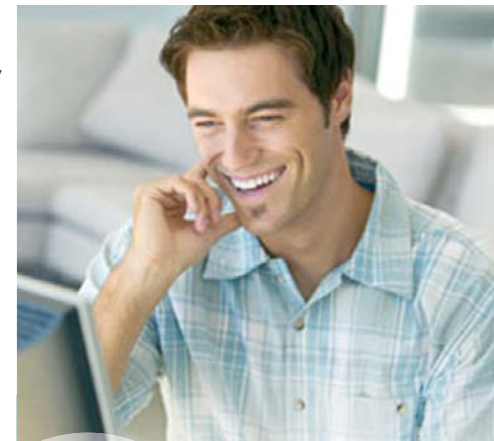
Great value for classroom CE!

Snacks & refreshments provided

Over 20 convenient locations and dates

24 classroom hours including ethics and the required MA Eligibility & LTC Partnership.

Online Classes



ANYTIME, ANYWHERE with NO LIMIT to access!
Convenient
Easy
Only T/F questions, with three test attempts, and the test questions never change!

Offering ONLINE PRELICENSING classes!

<https://bryanventures.com/pre-licensing-courses-for-insurance-securities>

Online courses are listed on registration form (pg1).

Photos are for illustrative purposes only and all persons shown are models.