Hire Our Instructors!

A group of agents in your office, agency network or community can contract with Bryan Ventures to bring our instructors to you! You'll save over our standard tuition rates and get the same great classes when it's convenient for your schedule.

Please see some of our available courses on the following page. We have other clases available or can create content on a topic of your choice. Each course is a 4-hour offering approved for MN, IA, and WI insurance CE. You may select from any of the classes we have available to be personally instructed at the location of your choosing.

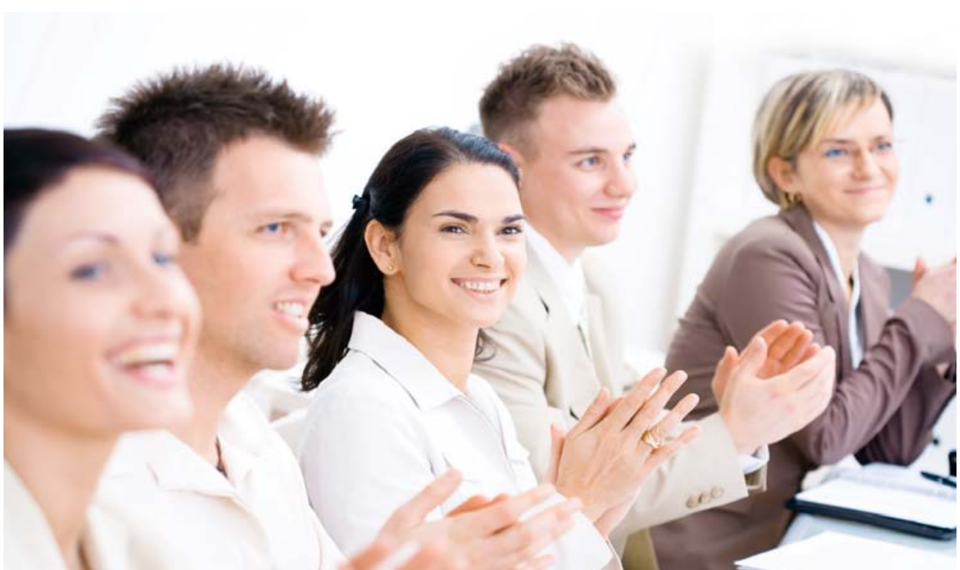
Fee Schedule

TYPE	DETAILS	FEE	CONSIDERATIONS
Instructor Hourly Rate	Any number of courses instructed at one or multiple locations. Includes in-person or webinar classes.	In-person $125 Webinar $100	Weekend, evening, and holiday classes +$25 per hour
Travel Expense	Mileage to and from host site Hotel expense for meetings more than 150 miles from Minneapolis	$0.55/mile $100/night	Depending on location, date, time, and other variables, costs can vary.
Registration and Course Creation	Gaining approval from other states or professional designations for any of our existing classes, or creation of courses for a topic of your choice.	$50/hour	Filing fees and other registration costs are reimbursed by host.
Reporting Fee*	Some states charge a fee to report earned credits. The host reimburses these expenses.	NAIC $5/person for each class	Optional $75 fee for administrative support to properly report CE credits.

*The host should create a spreadsheet of attendees. We provide the format, and we use the spreadsheet to report the earned credits as required. Additional expenses only apply if this report is not created or the state requires a reporting fee.

Prices and Terms may be negotiable based on the size of your group, the number of credits purchased, or other additional contract variables. Contact our staff to discuss your specific class needs and we'd be happy to draft a sample contract for your review.

Tuition Discounts are available for your group for our scheduled live insurance continuing education courses as well as our online classes depending on your group size. Send us an email or give us a call so we can discuss your continuing education needs.



Bring live classroom CE to you!

Contracting with Bryan Ventures for live Insurance CE presentations is as EASY as 1-2-3:

1. Contact us and let us know the type of meeting you are interested in hosting.
2. With your insight, we'll create a contract tailored to your specific meeting needs.
3. Just sign and return the contract. Then we'll respond with all materials you need for a successful event. It is that EASY!

Fun! Seriously.

— Fred Jensen, Financial Advisor, Edward Jones

Bryan Ventures is the BEST INSURANCE CE! No other CE provider can match the content and engaging presentation.

— James Walker, Old Northwest Company

I give Bryan Ventures insurance classes FIVE STARS! They cannot be matched by any other CE provider—simply the BEST.

— Merry Ofstad, US Bank

BRYAN VENTURES, INC.

651.257.8799
talk or text

651.257.8795 (Fax) www.BryanVentures.com customerservice@bryanventures.com

Course Offerings

Each course is a 4 credit hour offering approved for Iowa, Minnesota, and Wisconsin insurance continuing education.

Annuity Suitability and Disclosure • Annuities can provide many financial benefits to clients and this course provides an overview of annuity basics including a discussion of some creative uses of this financial product like Multigenerational IRAs, Fixed Indexed Annuities, Guaranteed Benefits, Split Annuities and even the use of annuities for long-term care.

This course satisfies the requirement under MN House File 791 which became effective June 1, 2013.

MA Eligibility and LTC Partnership Program • The market of LTC Insurance is constantly changing and the Medical Assistance (MA) Partnership initiative is at the forefront. This course offers current information on partnership legislation, but also enhances your education of the senior market. We discuss relevant changes to MA eligibility, LTC product changes and enhancements, ethical and suitability considerations, affordability and tax concerns, AND MORE!

Satisfies the subsequent 4 hour refresher course for the “MA Eligibility & the LTC Partnership Program” in Minnesota and Iowa.

Creating Prosperity • Your clients’ financial future looks brighter when the economy is prosperous. We will examine key financial and economic indicators and legislation of prosperous eras to determine how to create prosperity for your clients.

Exceeding Retirement Goals • Most of us work hard all of our lives to finally enjoy retirement. We take a look at pivotal ways to ensure we can help our clients surpass their ideals by considering the science of good health in older ages, getting the most out of our savings, and finding low-cost areas to live.

How to Become a Millionaire • People have been working hard to accumulate wealth throughout the ages, yet few ever find their way to financial freedom. In this course, we’ll look at a few key books and methods to share the secrets of how you and your clients can become millionaires.

Social Security & Other Developed Nations • Social Security is the backbone of American retirement planning. In this course, we’ll learn more about the history of this pivotal program as well as current financing updates. We’ll also consider what our global partners are doing in the world of Social Insurance to answer the question, “How does retirement planning in the US stack up?”

What in the World Should We Do About Healthcare? • In ranking after ranking, America lags behind other developed nations in offering affordable healthcare solutions. By looking at what other countries are doing right, and why America doesn’t measure up, we hope to lend answers to the question, “What should we do about healthcare?”.

A Global Perspective of Healthcare • Healthcare varies across the globe as countries make different attempts to ensure their population is adequately provided care, but who has taken the best stance? By reviewing the famously quoted World Health Organization ranking with other relevant data and diving into a Frontline piece comparing reform of five developed nations, we hope to find what the U.S. can learn from the successes and failures of other nations in the world.

Ethics: What is Right? • It should be simple, but it’s not always easy to determine the “right” course of action. Sometimes our bias and preconceived notions point us in the wrong direction. As we further consider ethical concepts like fairness and equality, we will try to define, “What is right?”

Offering the BEST ethical discussions in the industry!

Ethical Evolution

What we believe is right changes over time and can vary by cultural factors—this is also true of the workplace. By looking at some work environments made popular through modern day television like Mad Men, Mary Tyler Moore, and even Archie Bunker, we’ll determine what’s changed and what might forever stay the same in the world of business ethics.

Working With Ethics

The word play is intended: We will “work” through a number of ethical questions to better determine how to uphold ethical standards at “work”; however, this course is designed to be FUN—taking serious topics to an entertaining level.

Ethics~Does The Majority Rule?:

In some ethical dilemmas, there may be times when the conduct of the “majority” isn’t really the right course of action. Through a discussion of a variety of different scenarios related to regulations and the insurance industry, we’ll attempt to determine when doing what is right means stepping away from the crowd.

Ethics In The Insurance Industry:

After several years of ethical discussions in our classrooms, agents have brought forth many real life ethical dilemmas and practical suggestions for a moral code of conduct. This course explores those examples in an effort to answer the fundamental question, “What is the right thing to do?”

Each ethics course meets the ethics requirement for IA, MN, and WI.

Ethics Insurance CE that is FINALLY interesting! Great job.

— Mark Clennon, President, Freedom Financial

I loved the group discussion in ethics! I was even willing to skip the breaks and work into lunch—and so did many of the other participants. Truly excellent and the BEST insurance CE class I've ever attended!

— Brian Haluptzok, Primerica

Fast-paced, but relaxed live classroom atmosphere made the time go fast. Bryan Ventures' ethics class was very thought provoking. Excellent classes always!

— Connie Scott, Regional Sales Associate, Wells Fargo Advisors

We offer CE classes that give agents:

- information of value to your business or personal finances
- involvement in your learning experience
- entertaining and engaging presentations
- interesting topics with relevant examples

Our business grows the most through referrals! Please share our class offerings with other insurance professionals in your office, community and agency network. Thank you!

BRYAN VENTURES, INC.